The small business CLOSURE CRISIS

Baby boomers own half of all privately held firms in Minnesota

This Silver Tsunami of retiring business owners own over 52,300 firms which represent half of all job-creating businesses in the state. These firms employ almost 600,000 workers and generate nearly \$124 billion in revenue. As most of these owners retire, our local business landscape is going through a dramatic shift.

6 out of 10 business owners plan to sell in the next decade.







52,300 firms

600,000 employees \$124B in revenue

By selling to their employees, owners can keep their legacy alive by keeping these businesses and jobs in the community.



They make up 99.5% of all firms and provide 46.9% of all jobs in Minnesota. In addition, they circulate 3x more money back into local communities than absentee-owned businesses and corporate chains.

Baby boomers
employ an
estimated 1 in 5
private sector
workers
nationwide.





The Employee Ownership solution

Employee ownership deepens the impact of local businesses and keeps them locally owned for the long term.



Benefits to businesses

- Higher productivity and growth
- Lower employee turnover
- Improved longevity, lasting legacy

Benefits toworkers

- Better pay and benefits
- Assets and business ownership
- Voice in key decisions

Benefits to communities

- Increased local spending
- Heightened civic engagement
- Community wealth building

Interested in learning how businesses can transition to employee ownership and communities can keep good jobs?

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